





Grant funding and applications

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Katrina Lawson

- New Zealander, based in Vietnam
- ~ 20 years experience in research support, grants administration
- Special interest in science communication and policy engagement

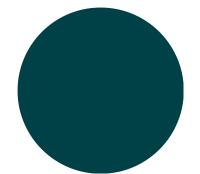




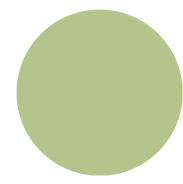








Working with your grants team in the application process



Costing and pricing research

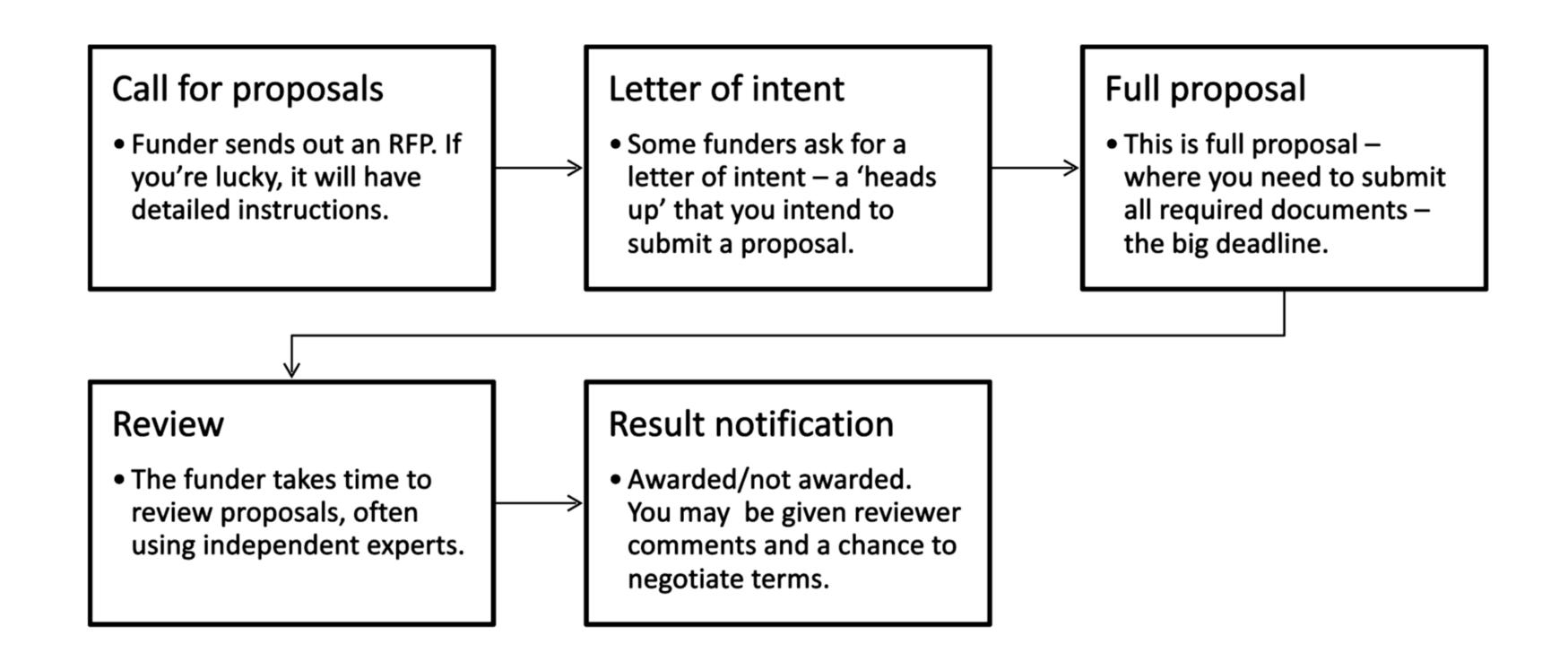






The grant application process

The grant application process...



The grant application process

Start with a good idea

 Actively seek opportunities that fit with your idea – the right funder, with the right \$\$\$, at the right time.
 Grants team can help.

Call for proposals

 Funder sends out an RFP. If you're lucky, it will have detailed instructions.

Letter of intent

 Some funders ask for a letter of intent – a 'heads up' that you intend to submit a proposal.

Full proposal

 This is full proposal – where you need to submit all required documents – the big deadline.

Review

 The funder takes time to review proposals, often using independent experts.

Result notification

 Awarded/not awarded.
 Often you will be given reviewer comments. Don't forget to let grants team know the results too.

Start with a good idea

Tips:

- Write an abstract use clear language.
- Seek input from your colleagues.
- Conduct preliminary experiments
- Consult with the literature



Start with a good idea Actively seek opportunities that fit with your idea – the right funder, with the right \$\$\$, at the right time. Grants team can help.

Call for proposals

 Funder sends out an RFP. If you're lucky, it will have detailed instructions.

Consult with grants team

 Grants team can help ensure compliance, define eligibility, develop budgets and gain institutional approval.

Letter of intent

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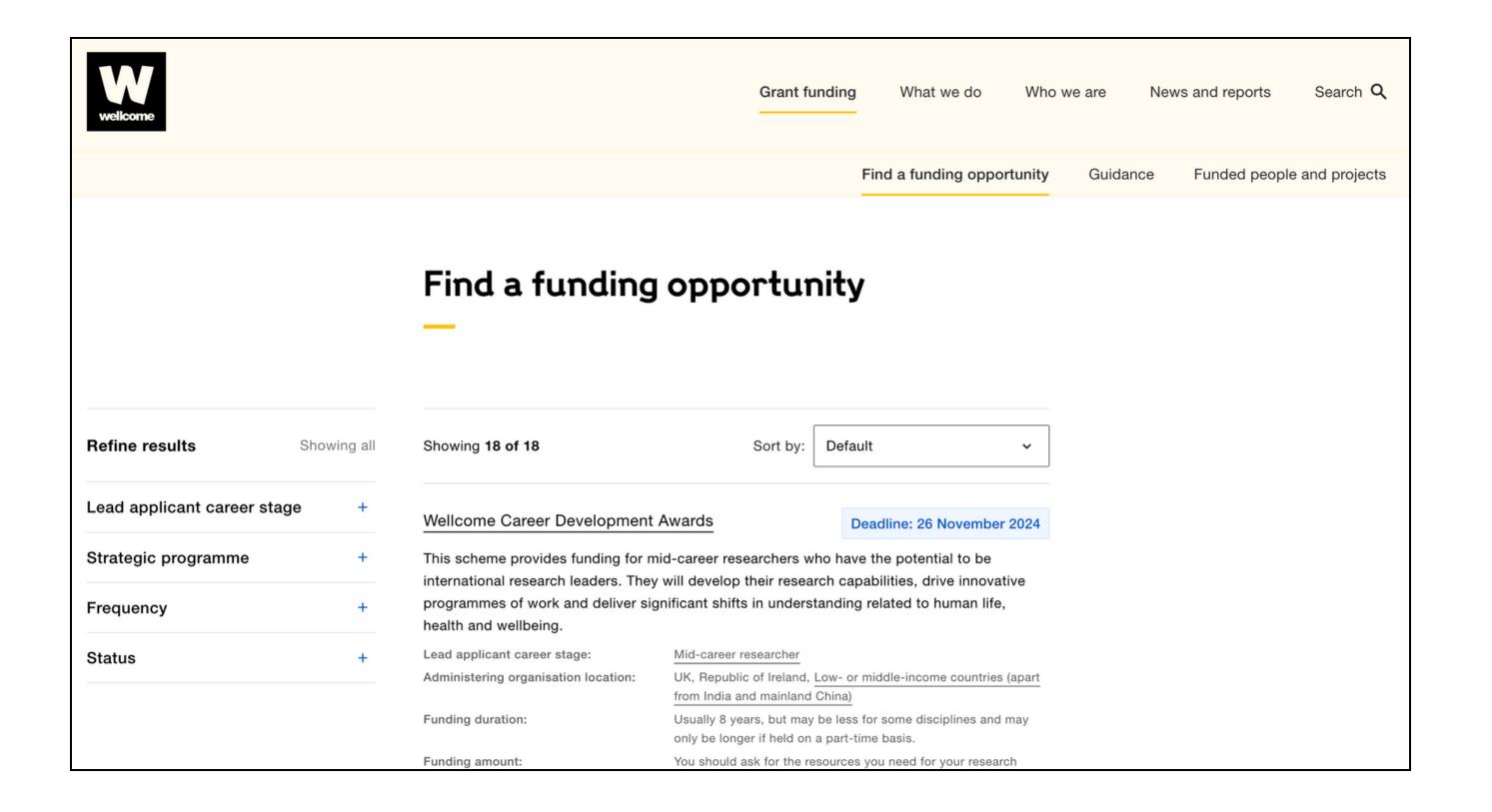
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Funder Websites





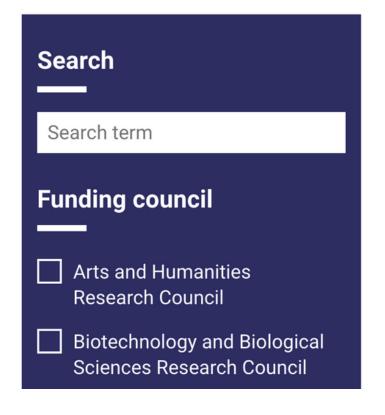
UKRI Funding finder



Apply for funding Manage your award What we do News and events Who we are Our councils

Q Search





Funding finder

Sorted by publication date (newest first)

Sort by opening date (oldest to newest)

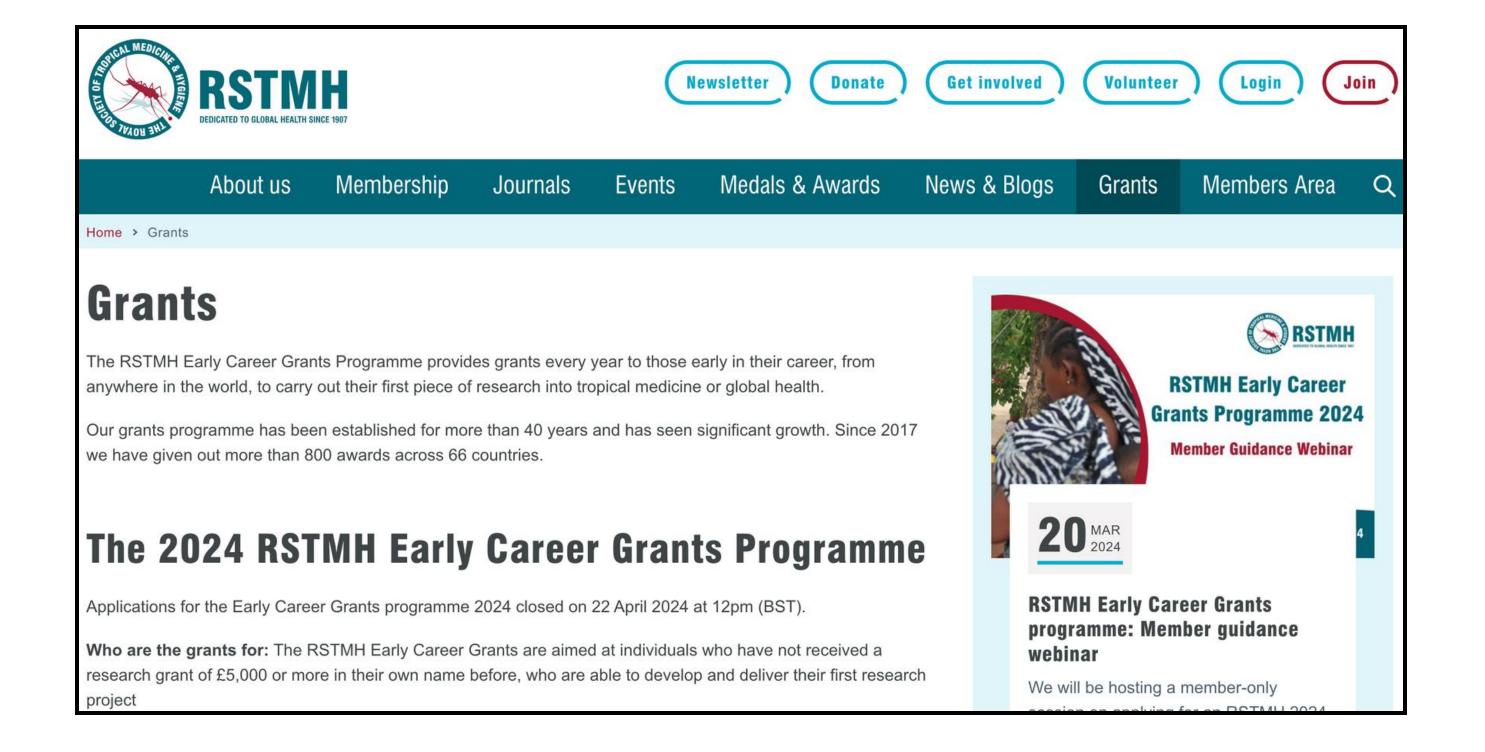
Sort by closing date (oldest to newest)

127 opportunities found using the current filters

Quantum Missions pilot: Quantum Computing and Quantum Networks

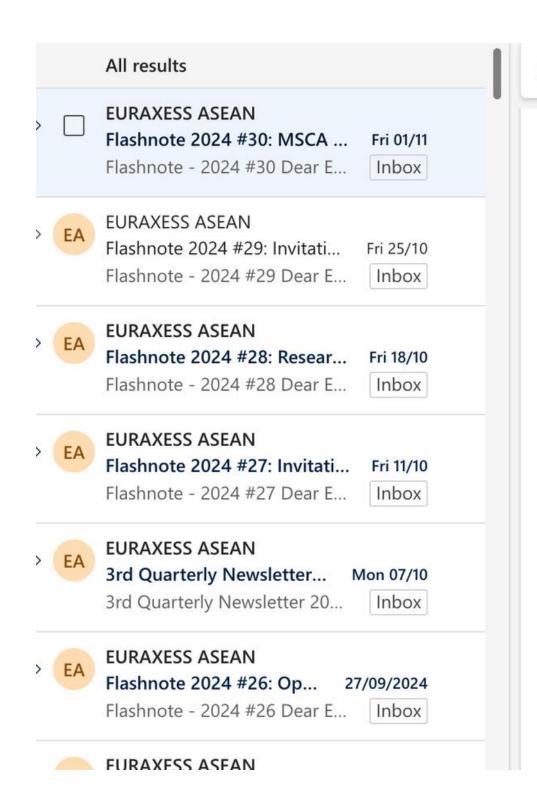


Royal Society Tropical Medicine and Hygiene





Email listservs and newsletters



Flashnote 2024 #30: MSCA Doctoral Networks - Open Calls for PhD Candidates



Start the Weekend with Opportunities

Dear EURAXESS ASEAN Community,

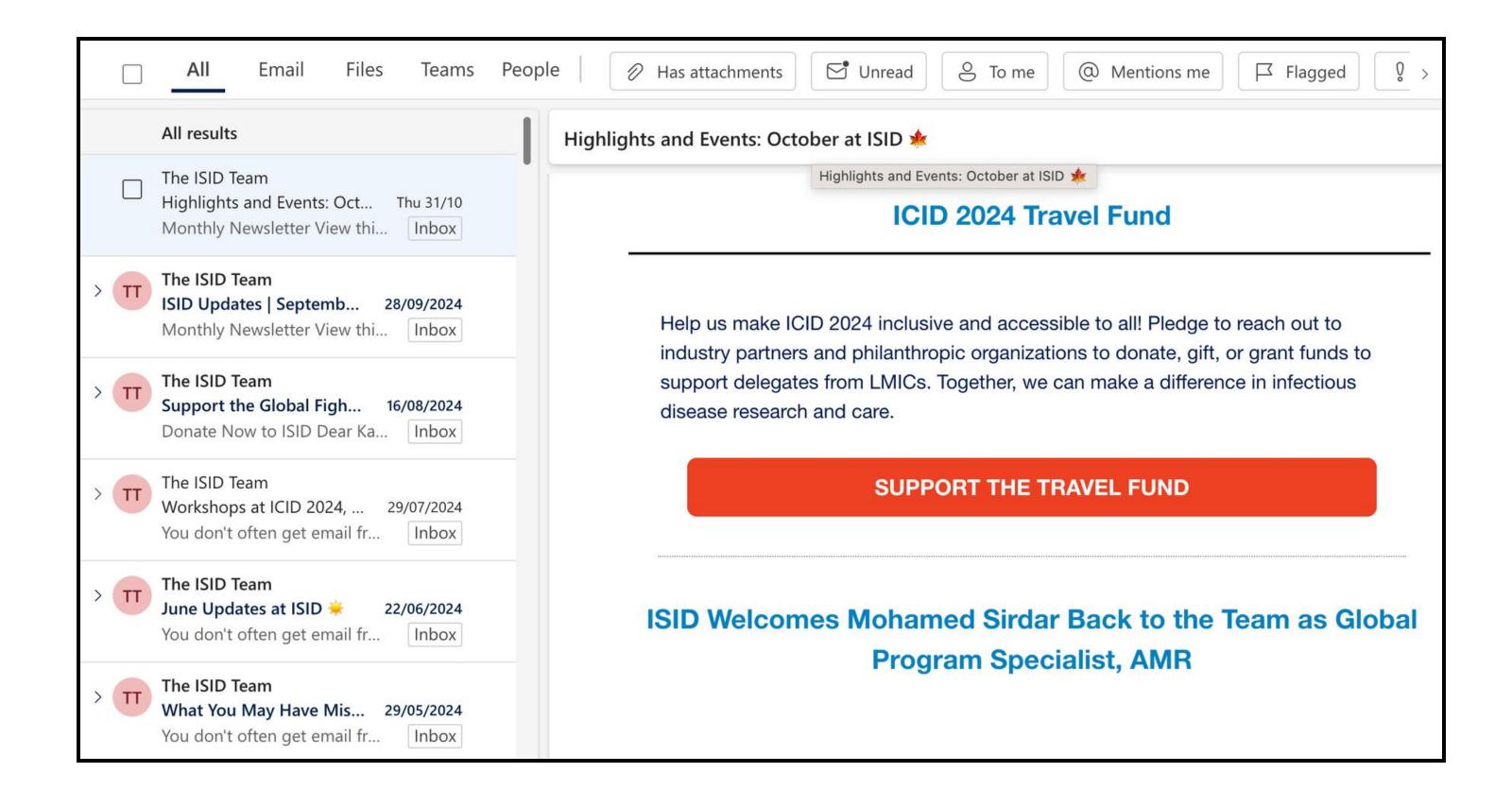
Let's start the weekend with opportunities!

Are you a researcher who is looking for a PhD position funded under Horizon Europe?

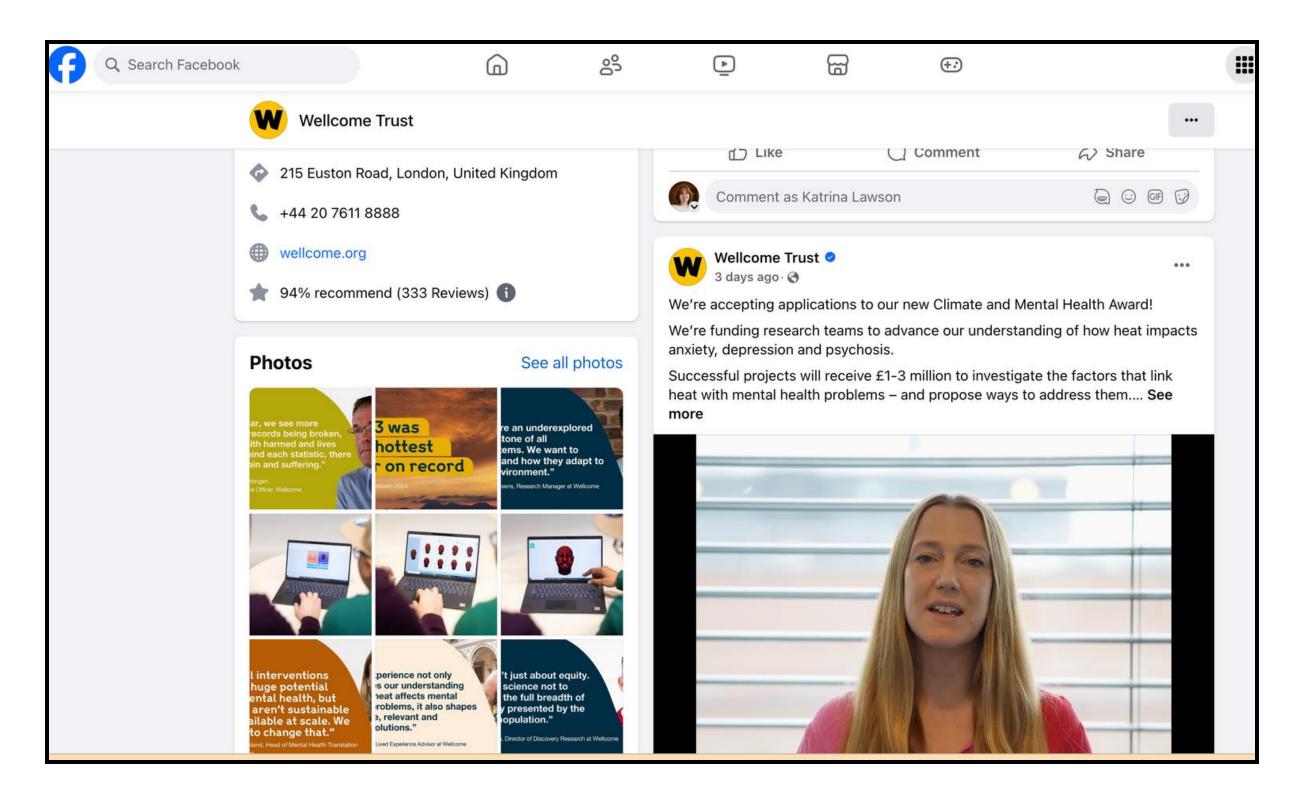
The <u>MSCA Doctoral Networks</u> are partnerships that bring together universities, research institutions, businesses (including small and medium-sized enterprises), and other socio-economic organisations from across Europe and beyond. These networks create doctoral programmes that are tailored to specific needs in research and innovation. They provide training that combines academic and industry experience, and equip researchers with both research and transferable skills to support innovation and long-term career success.

On the <u>EURAXESS platform</u>, you can currently find over 120 opportunities for Doctoral Candidates under the MSCA Doctoral Networks. We have compiled for you 5 exciting vacancies across different

Email listservs and newsletters

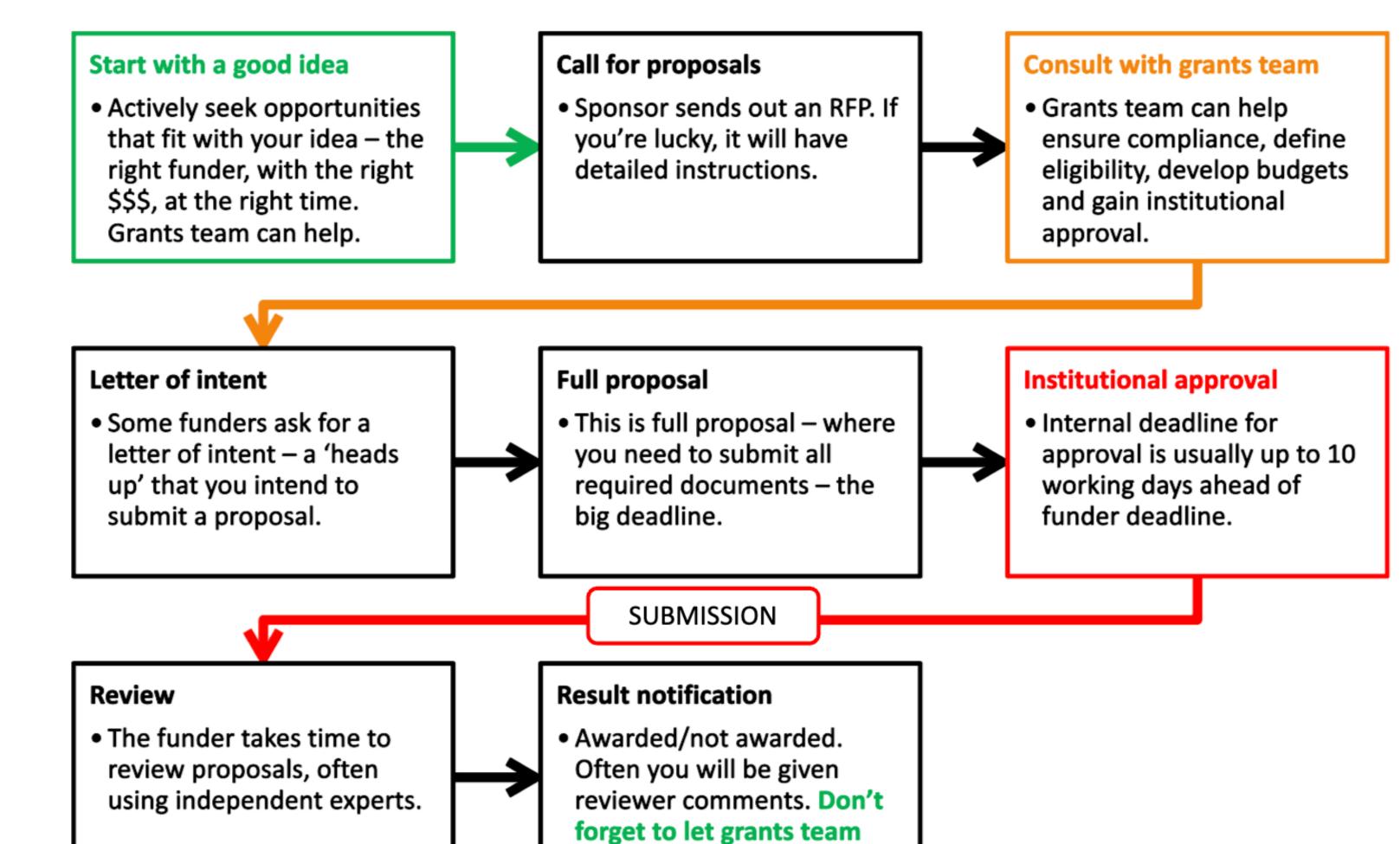


Funders' social media (and collaborators!)



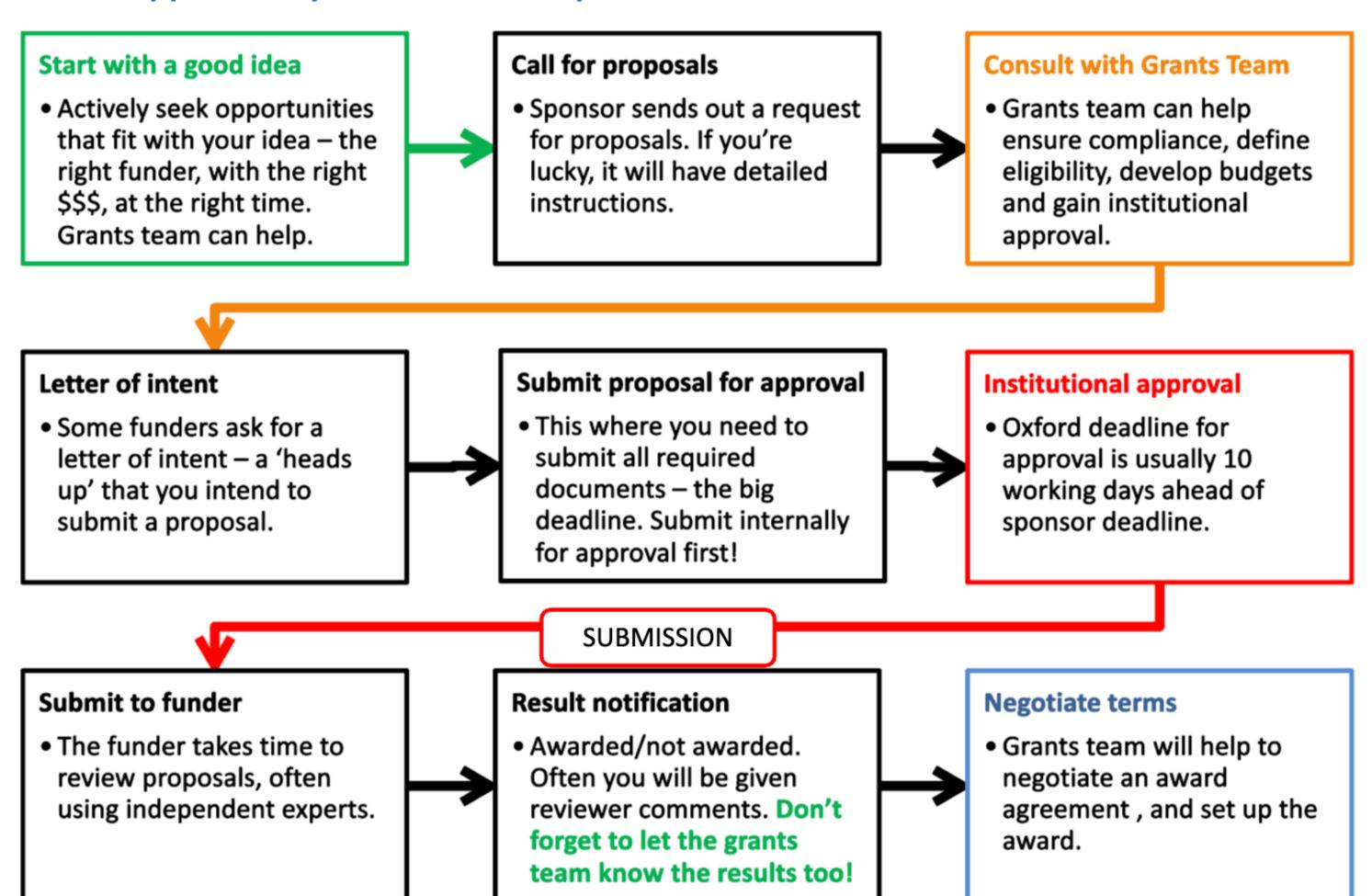
Recently published data shows that more people under the age of 55 use social media as their primary source of news than any other source, including news apps.

Your funders are on social media too.



know the results too.

Grant application process – the simple version!









Pay attention to instructions

Read every page!





What costs are eligible?









Costing and pricing research

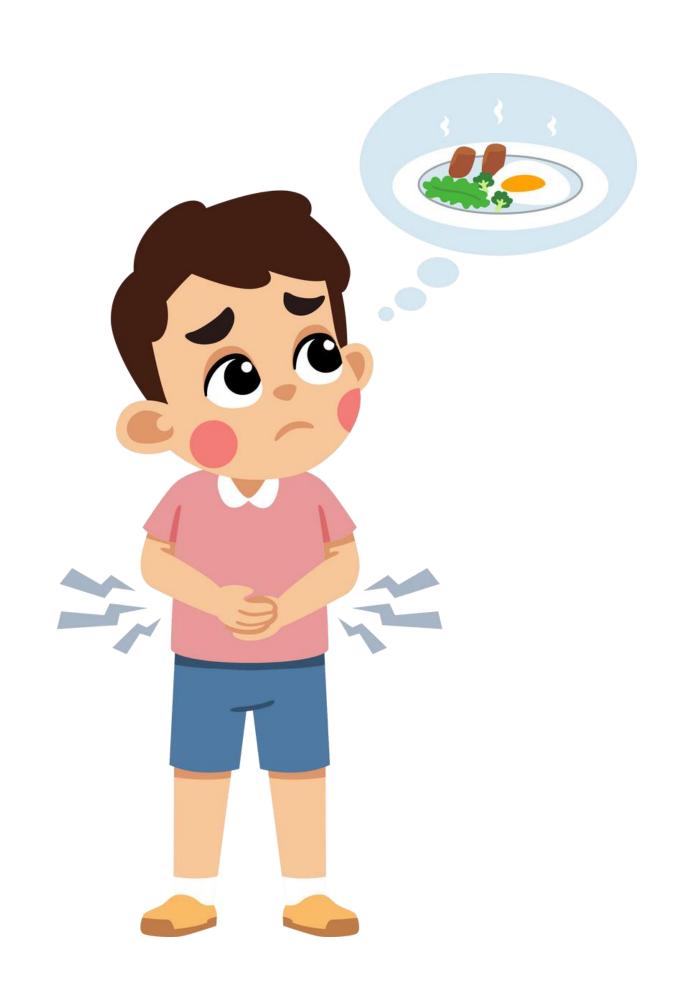
Imagine your community of 20 ppl is starving, and you are given a 2kg bag of rice.

You decide to divide your rice evenly among the 20 people - 100g each.

This is a **budget**.







But we all know that 100g of rice is not enough to feed a person, even for 1 day.

We figure out that to feed all 20 people enough, we need 3 bags of rice, 5 kg of vegetables, and 20 eggs.

This is a **costing**.



So now we approach our funders.
We keep our first funder.

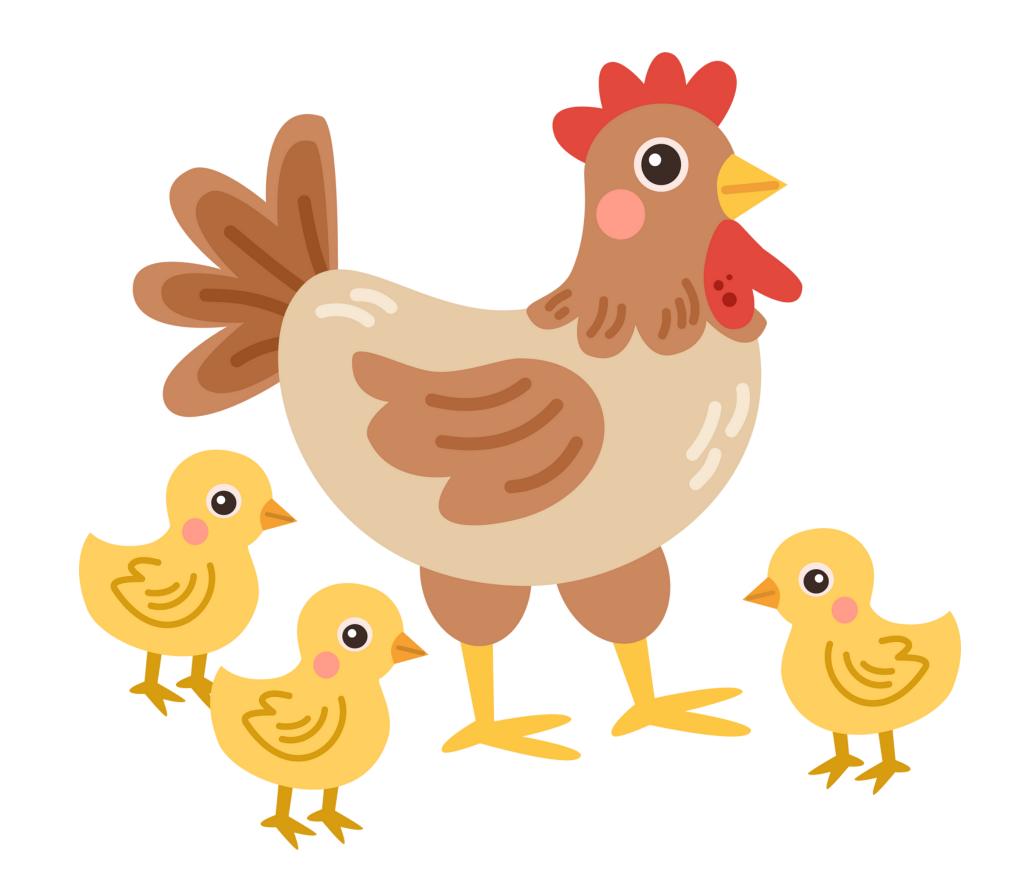
The **price** for them, is their original one bag of rice, no change.

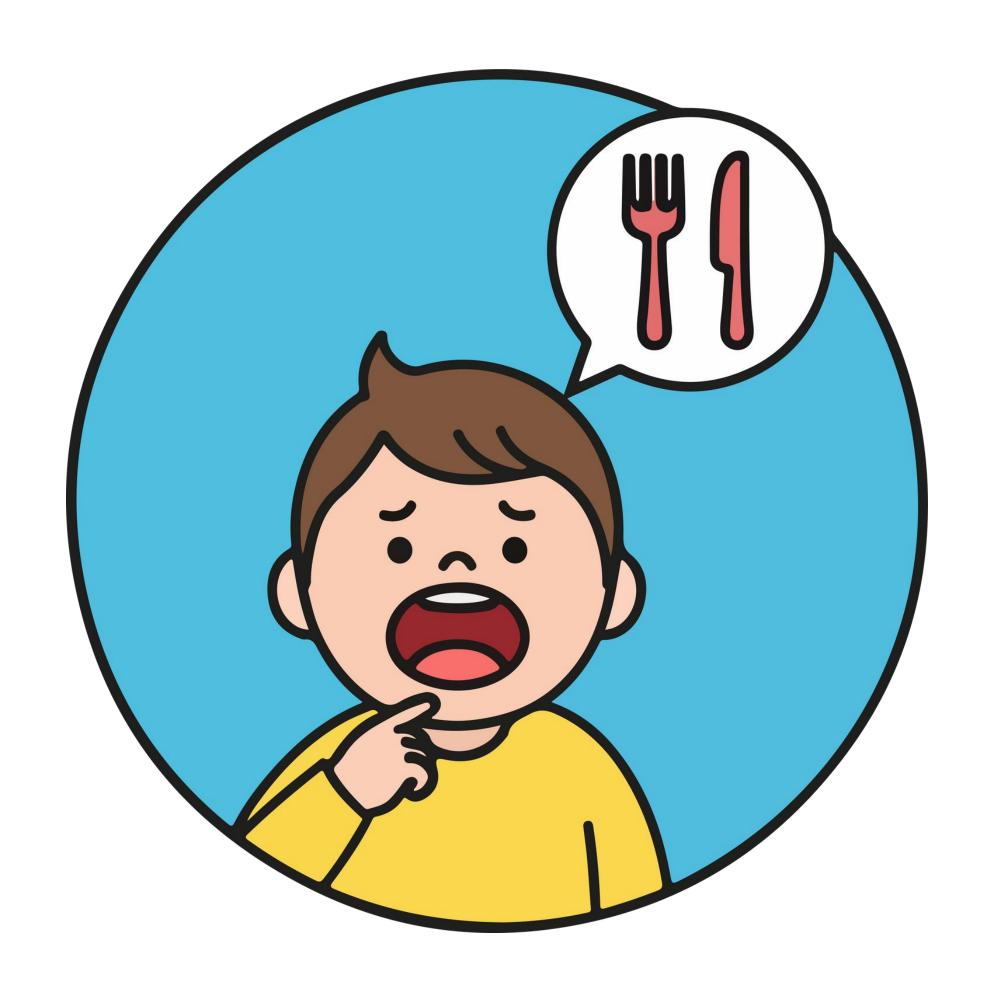


A second funder can give 2 more bags of rice, and the vegetables.



And for our third funder, our price is slightly different.





We are starving researchers.

Before we are given any money, we must be sure about how much our research **costs**, and **price** it for funders the most sustainable way possible.

Not for profit, and value for money.

Budgeting – cost vs price

• **Full economic cost** = the total cost of the project, including 'hidden' costs that may not be charged to the funder.

- Price to funder = the amount of money you will ask for in your proposal budget.
- **Budget** = How you will spend the money *after* it's awarded.

Your **costing** is generated by your research activities.

Your organisation needs to recover as much of the full cost of the research as possible.

- What are you doing?
- When?
- Who is doing it?
- What resources do they need?
- How long will it take?



Direct













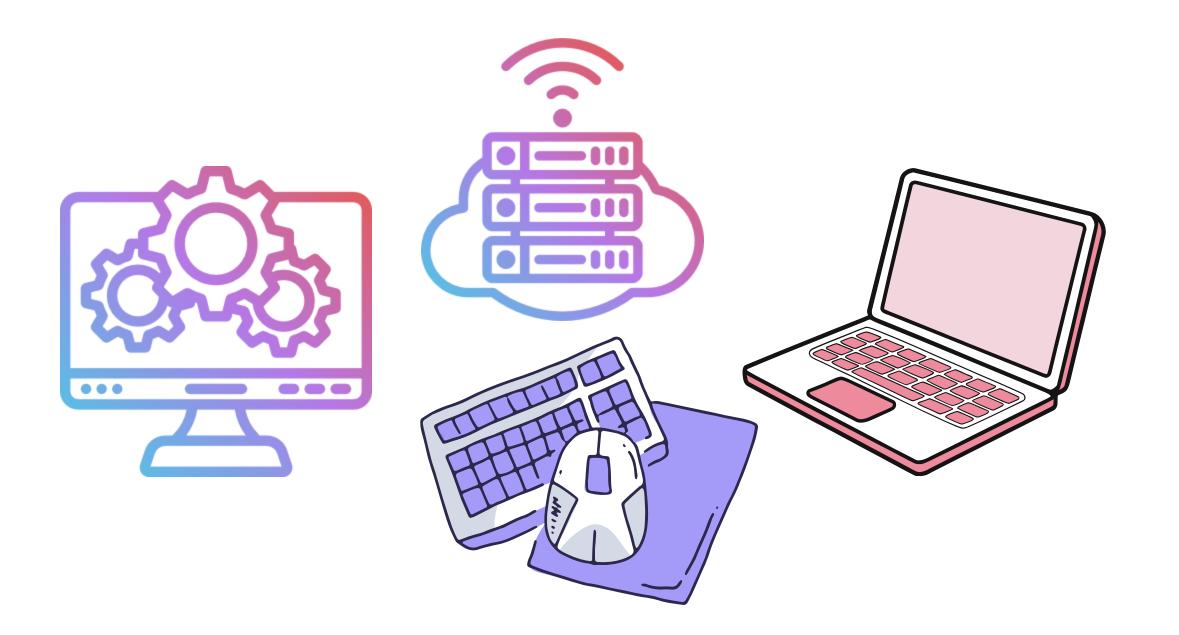






Equipment

- Not always allowed,
- Sometimes you need co-funding
- Include maintenance costs and depreciation (if allowed)



IT

- Need strong justification for more expensive computers
- Don't forget software
- Servers, data storage, you also need a data management plan



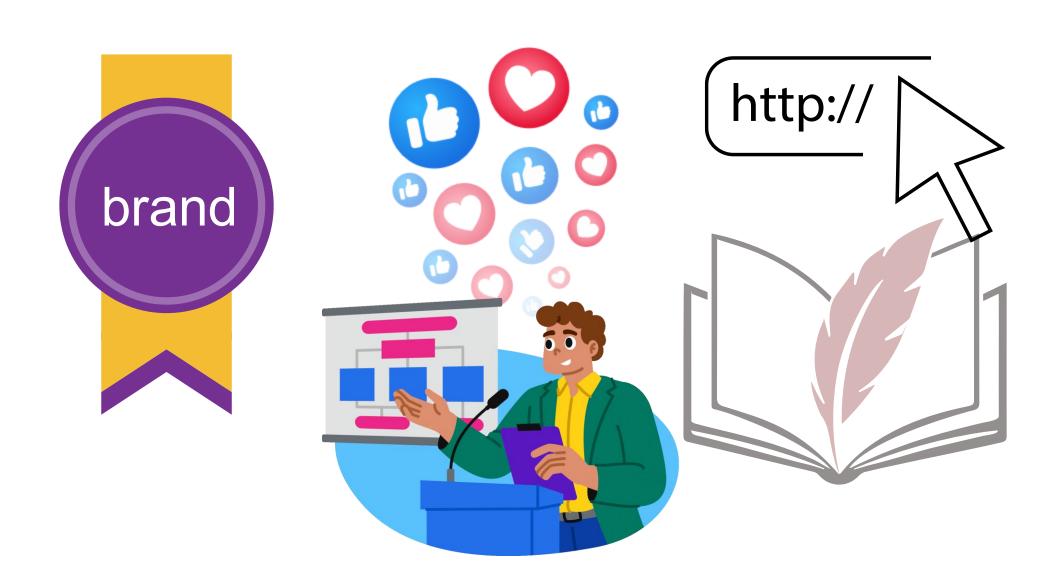
Consumables

- Lab supplies, chemicals
- Stationery
- Printing
- PPE



Travel

- Fieldwork, meetings, training
- Consider carbon footprint - do you really need to travel?
- Include per diems, subsistence and local travel



Communication & dissemination

- Website, logo, brand
- Social media? Who will manage it? How?
- Do you need to present at conference?
- Publication costs



Clinical research

- Drugs
- Hospital fees
- Ethics costs, including costs for informed consent
- Patient compensation, including their caregivers
- Doctors and nurses



Salaries

- Staff
- Consultants
- Can you add admin time as direct cost?
- Yourself!

Indirect costs













Ask your grants team about your institutional indirect cost rate!







Final thoughts

Collaborator budgets

- Some funders have specific rules around what collaborators can claim in their budget
- Collaborator institutions will have their own indirect rates to apply
- Collaborators in different countries different currencies?

Collaborator budgets

You will need to:

- Show evidence that collaborators have agreed their budget
- Set realistic deadlines
- Provide clear instructions to collaborators
- Make sure they provide you with clear justification as well as the total costs

Justify your budget

This is a written explanation of what costs you have requested, and **why**.

Explain

- What you need
- How you will use it
- Why it is important / not already available
- Outline the cost for large items, include a quote

Have a plan B

- Universities (and most research orgs) are not-for-profit –
 we can't include a 'buffer' or 'contingency'
- Funders commonly request the budget to be reduced.
- Cut in price = reduction in scope
- Consider: how could you reduce the scope, and still have a scientifically interesting project?







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