

Welcome back!

In one word, how are you feeling today?

What was your **epiphany** about the meaning of **legitimacy**?

Agenda

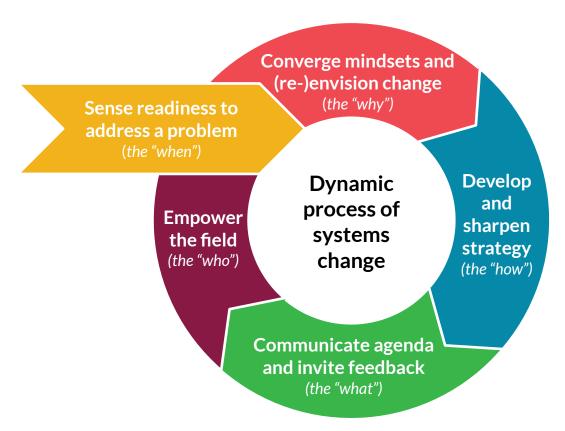
01 Rapid	recap	(15 min)
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- **O2** Building legitimacy (25 min)
- **O3** Small group exercise (25 min)
- **04** Share out (25 min)



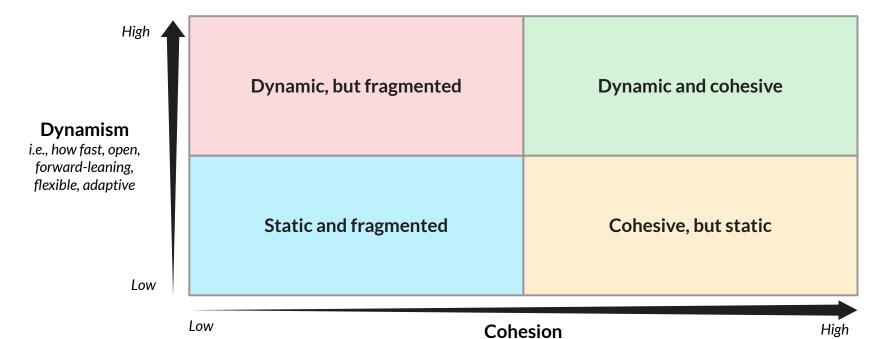
01 Rapid recap

Systems change is a dynamic process



Systems are more *ready for change* when the field of relevant actors is *dynamic* and *cohesive*





i.e., how aligned, mutually accountable, coordinated, reliable,

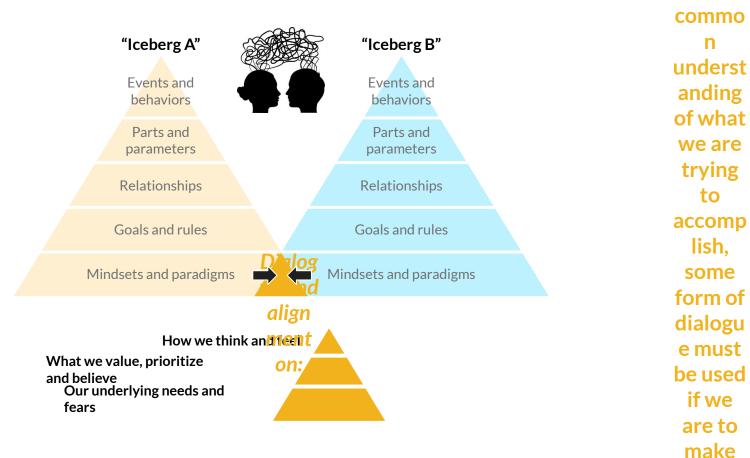
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Rapid recap

Dialogue is essential for (re-)envisioning a system



Strategies for systems change focus on primary actors and feature *practices of systems work*



Primary actors are people at points of highest complexity in a system—at the nexus of all the issues.

Cultivate collectives

that exchange perspectives, align understandings, share identities, set goals, and/or pool ideas



Equip problem solvers

by building skills for dialogue, systems thinking, strategic thinking, leadership, and/or management



Promote platforms

that enable different groups to access relationships, evidence, intelligence, expertise, and/or resources



Disrupt policies and patterns

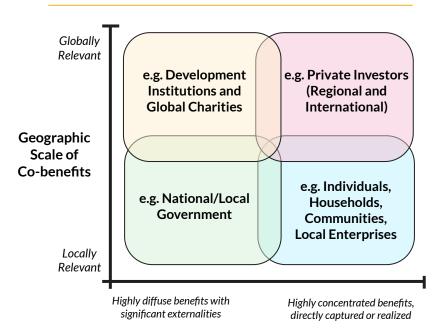
by shifting rules, laws, rights, norms, practices, procedures, standards, expectations, and/or guidance



Communications (including storytelling) can lead partners to recognize co-benefits and contribute support



Who could co-benefit (and how)?



Diffusion of Co-benefits

How could they contribute?

EXECUTION



- Make day-to-day decisions and deliver activities
- Recruit and motivate others to complete activities
- Act as first-responder to unforeseen needs

INPUTS



- Provide financing for upfront costs, working capital
- Acquire and fund human resources for support
- Make in-kind contributions of materials or services

INFLUENCE



- Promote through advertising or word-of-mouth
- Engage and empower additional stakeholders
- Build multi-stakeholder coalitions

INNOVATION



- Bring diverse perspectives and discover issues and
- Refresh direction and strategies
- Invent and pioneer alternative approaches

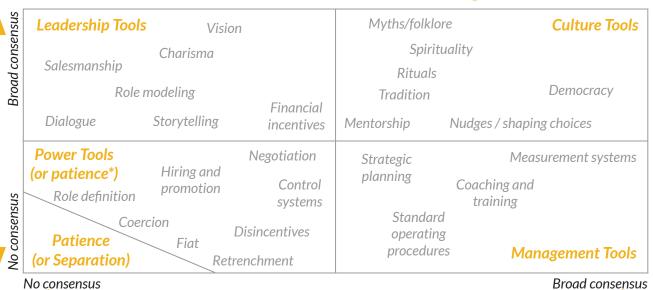


Different tools can help empower the field depending on the level of alignment on "why and how"



Tools of Cooperation and Change

Alignment on purpose "the why"

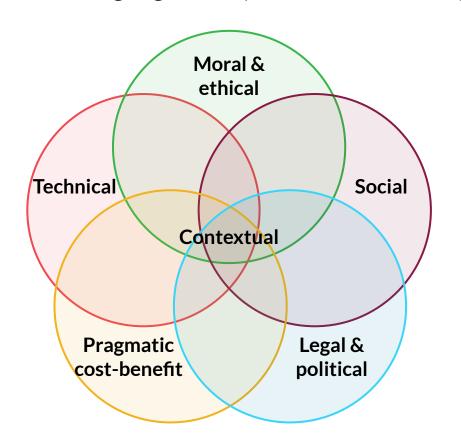


Alignment on cause-and-effect "the how"

Source: adapted from "The Tools of Cooperation and Change" by Clayton M. Christensen, Matt Marx and Howard H. Stevenson, published in Harvard Business Review (2006) Note: (*) Patience - e.g., research - may be required when there is no sufficiently legitimate means of exercising tools of power to directly influence cooperation and change

Building legitimacy is critical throughout the process





- Building legitimacy is critical to scale change and sustain change at scale
- Primary actors, who are closest to the issues, have the most legitimacy
- Actions with insufficient legitimacy (e.g., technical without contextual) almost always have unintended consequences
- "Authorizers" (sources of legitimacy) vary by context and from one scale to the next



02 Building legitimacy

)) Building legitir Legitir

Legitimacy-building is an interplay between *problem solvers* and *process authorizers*

Substantive roles to sense the **problem** and deliver a **solution**

- 1. Diagnose and communicate problems
- 2. Generate ideas
- 3. Drive/support implementation

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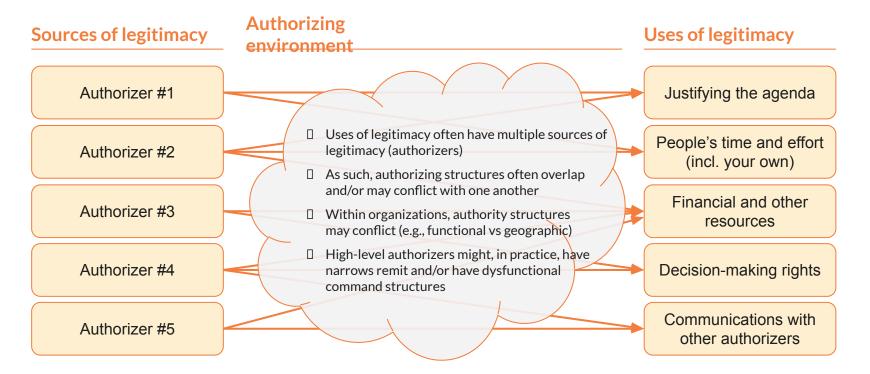
Relational & procedural roles to enable the process

- Convene and moderate dialogue
- Connect across distributed agents
- 6. Provide legitimate "cover" / formal authorization
- 7. Motivate and inspire change
- 8. Empower other actors
- 9. Provide financial support

Integrative roles (cross-cutting)

10. Catalyze and steward efforts to address the problem and authorize the approach

Mapping your authorizing environment can reveal opportunities to connect sources and uses of legitimacy



For the next 10 minutes, we will break into small groups of 2-3

- Spend 3-5mins (each) identifying your "authorization needs", i.e., potential uses and additional sources of legitimacy
- Capture your notes in an empty worksheet (one per person) in this shared document
- When we return, we will briefly reflect together before turning to our next exercise

(Sheena) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

Immediate Supervisor (Boss)

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	[yes with a proposal and budget plan]	[another organisation where needs are identified- collaboration)
Uses of your time and effort	Yes [need to breakdown time commitment]	Meeting dateline and timeline for the respective organisations we are working with
Uses of others' time and effort	Yes	Communicate and collaborate on meeting schedules
Financial and other resources	Yes	Primary Investigator + Organisation we are working for
Decision-making rights	Somehow	(me)
Comms. with other authorizers	Somehow	

(Estrella Soto) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

Main local ally (Local University)

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	[Yes]	[Local authorites, Council of Elders]
Uses of your time and effort	Somewhat	Donors, Collaborators inside our organization
Uses of others' time and effort	Somewhat	
Financial and other resources	Yes	Donors
Decision-making rights	Yes	Local stakeholders (Organize groups in the community)
Comms. with other authorizers	Yes	inner

(Mahardika) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

Program Director (Immediate supervisors)

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	Yes	Chief of Program and Innovation Officer
Uses of your time and effort	Yes	Managing Director
Uses of others' time and effort	Yes	Chief of Finance and Chief of Development officer
Financial and other resources	Somewhat	Chief of finance, Grants Director, Donor (Funder)
Decision-making rights	Somewhat	Depending on the level of decision making, if it's highlevel related to the program then as higher as chief program or even CEO and the board
Comms. with other authorizers	Somewhat	Cross department authorization, depending on which department it needed to be communicate with

(Pavitra) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

[insert]

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	[yes / somewhat / no]	Members of the community, thematic / department partners
Uses of your time and effort	No	organization
Uses of others' time and effort	somewhat	
Financial and other resources	no	Donors and funding partners
Decision-making rights	yes	District and state govt, other partner community groups
Comms. with other authorizers	somewhat	Community networks, fisher's unions,

(Sokhna) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

[insert] Program leader and Unit leader

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	Yes	Program leader
Uses of your time and effort	Yes	Unit leader
Uses of others' time and effort	Yes	Program leader and
Financial and other resources		Unit leader and finance head and funders
Decision-making rights	250	Decision makers, community
Comms. with other authorizers		15500

Building legitimacy

(Adesola) Title of my project: To improve the capacity of adolescents to advocate for climate change and health Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

Funder, Federal Ministry of Health]

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	[yes / somewhat / no]	Adolescents and young people, funder, collaborators, colleagues in Ministry of environment
Uses of your time and effort	YES	Employer, Family
Uses of others' time and effort		The other stakeholders
Financial and other resources	227	Funder, Institution receiving the grant
Decision-making rights	013	Adolescents
Comms. with other authorizers		Other stakeholders

(Patrick) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

APHRC Director

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	Yes.	Local University
Uses of your time and effort	Yes	Supervisor; Local University
Uses of others' time and effort	Yes	Local University
Financial and other resources	Yes	Supervisor
Decision-making rights	Yes	Team members; Local un
Comms. with other authorizers	Yes	Team

(David) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

APHRC, African Population and Health Research Center

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	Yes	Community Leadership, Local government authorities
Uses of your time and effort	Yes	myself
Uses of others' time and effort	No	Community leadership
Financial and other resources	Yes	myself
Decision-making rights	Yes	myself
Comms. with other authorizers	Yes	myself

(Monika) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

Local government

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need? Civil society, PPP
Justifying the agenda	[yes / somewhat / no]	Media, social and traditional, civil society and community orgs,
Uses of your time and effort	Yes	
Uses of others' time and effort	No	Donar
Financial and other resources	No	Donar
Decision-making rights	Yes	National Government, the UN
Comms. with other authorizers	Yes	Funder,

(Calae) Where are you looking for authorization?

Who is the <u>main authorizer</u> of your systems work today:

MoHW

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	Somewhat	The Office of The Prime Minister
Uses of your time and effort	Somewhat	The Office of The Prime Minister and myself
Uses of others' time and effort	Somewhat	The OPM, Department of Environmental Planning and Protection, National Emergency Management Agency, IDB, PAHO/WHO,
Financial and other resources	Somewhat,	EU/CARIFORUM, PAHO/WHO, 5C'S, UNFCCC
Decision-making rights	Somewhat	The OPM, Department of Environmental Planning and Protection, National Emergency Management Agency, IDB, PAHO/WHO/myself
Comms. with other authorizers	Somewhat	Same as above

$(Alberto) \ \ \textbf{Building local manufacturing capacity for essential health supplies through technology sharing platforms}$

Who is the main authorizer of your systems work today:

WTO

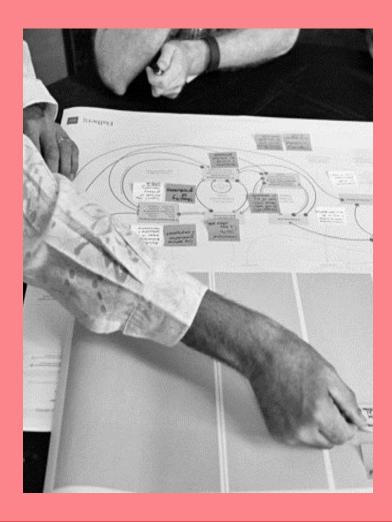
For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	No	WHO, UN, LMICs
Uses of your time and effort	Yes	level)
Uses of others' time and effort		····
Financial and other resources	No	IMF, WB – global commons
Decision-making rights	197	1117
Comms. with other authorizers	No	

(Bwire) Soliciting climate finance for strengthening health systems resilience

Who is the main authorizer of your systems work today:

[Vice President's Office (VPO) responsible for Climate Change]

For what do you need additional authorization? in any of these categories	Do you think your main authorizer will satisfy this?	Who else might have to provide authorization to satisfy this need?
Justifying the agenda	[yes / somewhat / no]	MoH/Partner/Community
Uses of your time and effort	No	Partner/Employer/Consultant
Uses of others' time and effort	No	Partner/Consultant
Financial and other resources	Yes	Partner/Employer
Decision-making rights	Yes	Partner/Employer
Comms. with other authorizers	Yes	Boss/Co-worker



03 Small group exercise

Small group exercise

[Name]: [insert a medium-term success you are working toward]

Your proposed next action step(s)	In order to take this step, who are the <i>authorizer(s) that give</i> you legitimacy?	If successful, what legitimacy will these steps <i>yield</i> for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
X				
Υ				
Z				

For the next 30 minutes, we will break into small groups of 2-3

- Spend 10-15mins (each) discussing an outcome you are working toward, and how your next steps will help build legitimacy
- Capture your notes in an empty worksheet (one per person) at the very end of this shared document
- When we return from breakout groups, you will each present what you have, with other members of the cohort asking questions after your presentation



04 Share out

[Estrella]: [insert a medium-term success you are working toward]

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	If successful, what legitimacy will these steps <i>yield</i> for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Map together the local ecosystem to identify local stakeholders to work with in the project	Local university (main allie) and local authorities	Comm. With other authorizers. Justify agenda Decision making Uses of others times and efforts	Donors to understand the process inside the community (time)	
To identify together necessities inside the budget of the project	Local university (main allie)	Uses of others times and efforts		
To present our curriculum and agenda with the main council (action plan)	Local authorities Local university (main allie)	Co-process and add opinions and points of view to our action plan		
To build communication bridges between main allie and donors	Local authorities Local university (main allie) Donors	To engage donors with stakeholders		

[Mahardika]: Addressing current deforestation within Nat.Park

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	If successful, what legitimacy will these steps <i>yield</i> for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Communicating results based on data analysis and understanding different layers to the cause of deforestation (incl ground check)	Myself, Chief of Program officer and Program director; Head of National Park	Ground check and comparing data between organizations to ensure that the finding/results is valid	Including other organizations (which are working within the same landscape) perspective, data and findings	Local government, other NGOs within the area, Ministry of Forestry, Community who are causing or impacting by the event
Drafting Rapid response plan (Incl the budget)	Same as above	Plan approved	Replicating plan in different areas that are facing the same situation	National/Central government
Approving the plan	Same as above; Ministry of	Everyone is onboard with the plan	Sharing budget with other organizations	Donors (funders)

How can your next steps yield legitimacy for you and your current/potential authorizers, and help build a coalition?

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	If successful, what legitimacy will these steps yield for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Understanding with local governance structure, the conditions and narratives	VC, previous work & relationships	Visibility, leverage, convergence of shift required	To scale agenda?	Health systems, schools

on adolescent health issues with community members

Map existing Knowledge / technical Same as above Point of delivery, Leverage existing service providers, and other nonconducive environment programs, deepen partners, other ngos groups and their roles profits and for dialogue & initiation engagement technical of change

knowledge

agencies Representation or inclusion Reduction of inequity? The primary of primary actors actors, VC

[Sheena: Improving pandemic preparedness in Southeast Asia]

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	If successful, what legitimacy will these steps yield for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Convene a team with regional leaders	My immediate boss (primary investigator)	To imrpove regional level pandemic response to curb future pandemics	Funders- to fund future initaitves eg. ACPEED (ASEAN Centre for Public Health Emergencies)	Bank representatives in Asia, vaccine program conveners, Ministry of Health (as it is national and regional health priority)
Literature Review	Immediate boss	To strategise what went well and what did not go well (mechanisms during pandemic)	To present this paper to health leaders regionally and nationally	Vaccine procurement officers, fianance ministers

[Sokhna]: [insert a medium-term success you are working

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	If successful, what legitimacy will these steps <i>yield</i> for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Sharing research findings with different stakeholders	Project principal investigator	Ensure that results findings are valid	Funders and other organization with same interests in the field	Key stakeholders including government actors, NGOs, private sector and civil society actors
Draft actions plan based on evidence generation	Project principal investigat or and beneficiairies	Actions plan validated	Scalling up the actions/intervention s in other facing similar issues	National and local authorities NGOs, private sector and civil society actors
Z				

[Sokhna]: [insert a medium-term success you are working

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	If successful, what legitimacy will these steps <i>yield</i> for you and/or your current authorizer(s)?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
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Draft actions plan based on evidence generation	Project principal investigat or and beneficiairies	Actions plan validated	Scalling up the actions/intervention s in other facing similar issues	National and local authorities NGOs, private sector and civil society actors
Z				

[Patrick]: Mid-term success - Is to lead a team to achieve some specific objectives

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	In what ways will your current authorizers' (and your) legitimacy be enhanced if you are successful?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Planning with my team on the implementation strategy	My team; myself; collaborating partners and Director	Send implementation document	The other stakeholders will be interested in what we are doing	Organization's Leadership
Assign responsibilities	My team; collaborating partner	Communication with the team members and relevant org.	Information and knowledge exchan ge	Other stakeholders
Follow through the implementation plan	Myself and M&E officer	Regular meetings to monitor and discuss the progress towards success	Success story attracts partners and more funding	Funders

[Monika]: [Deploying a network of low-cost sensors in Accra and Lagos]

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	In what ways will your current authorizers' (and your) legitimacy be enhanced if you are successful?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
3-5 April	LASEPA, community, Mayors in the C40 Cities Climate Leadership Group, citizen scientists	Visibility, awareness raising and civic participation	Collaboration and momentum building, strategic alignment	UN Habitat Other civil society networks measuring air quality in other countries,
June deployment in Lagos				
July Accra	Business sector in Accra, YGL			PPP partnerships
December integrated digital				

)3 Small group et

[Calae]: [Application to impact award and learning data analysis

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	In what ways will your current authorizers' (and your) legitimacy be enhanced if you are successful?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Partner mobilization	University of The Bahamas, Affluent Feeding Family, Kreyol Baptist Church, Grand Bahama, Office of Prime Minister, Lotus, Akepran	They will be seen as innovators in the field. I will be seen as a legitimate researcher in community engagement and empowerment	They will see the innovation to empower communities to address areas of mitigation and adaptation for climate change and guide behavior change	Earthmedic/EarthNurse , Global Consortium of Climate and Health Education.
Complete the Application	UB, LOTUS,	Will legitimatize the work around Community Engagement and Climate Change	Will establish the innovative work.	Wellcome, PAHO/WHO, EU/CARIFORUM,5C'S
Convene a meeting to review application	All above	Will legitimatize the work around Community Engagement and Climate Change	Will establish the innovative work	Ministry of Health and Wellness, Healthy Bahamas Coalition, Social Services

[Bwire]: [Get the GCF International consultants to review the Concept Note]

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	In what ways will your current authorizers' (and your) legitimacy be enhanced if you are successful?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Write the TOR for the Consultant	Boss/Partners/C o-workers	Get their buy-in/Trust in what I do Support in the next steps	VPO will have the doc which is supporting doc/attachment	MoH (PS, Minister)
Request the VPO to ask for support from the GCF consultant	VPO (PS & Director Environ), Collaborating partners (MoH)	Increased ownership of the process from the VPO as overseers of CC interventions	More climate financing proposals Experience to handle GCF Consultants	MoH (PM, Minister), Informal networks of friends, VPO (Minister, DPM)
Liaise with the GCF focal personal to ensure that the consultant is assigned to our CN				

[David]: [Food rescue system prototype]

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	In what ways will your current authorizers' (and your) legitimacy be enhanced if you are successful?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Co-creation and co- design with community. May	Community leadership, county government	Visibility and uptake by community	Visibility and buy-in from other actors in the food system.	WFP and UN agencies. Local farmers and local traders.
December proto- type built				
Roll-out next year				

[Alberto]: mRNA vaccine Hub is able to share technology to 15 LMICS

Your proposed next action step(s)	In order to take this step, who are the authorizer(s) that give you legitimacy?	In what ways will your current authorizers' (and your) legitimacy be enhanced if you are successful?	How will the added legitimacy from this step attract other authorizers to your initiative?	Who else might you look to include in a coalition, which this step may help to cultivate?
Strengthen regulatory systems to comply with GMPs	National governments	Build the path for success to develop local manufacturing capacity	Shows commitment – signaling device	Local universities, academics, lawyers
Prepare governments to enforce freedom to operate if Moderna applies patent rights	National governments	Legitimacy might expand because governments now have the rights through compulsory licensing	It won't attract them, it might scare off important donors and funders	WTO
Convince IFIs to support the initiative, as keeping warm	IMF, WB	Invest in countries with less capacity so this initiative truly changes market	Signaling device – catalyzer for private investment?	G20?, main contributors of IFIs. But they were the ones who refused