

Agenda

01 Introduction	(5 min)
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O2 Stocks & Flows (15 min)

O3 Dynamics (15 min)

04 Focusing Questions (15 min)

O5 Systemic Failure (20 min)

O6 Levels of Depth (15 min)



a whistle-stop tour of systems concepts



01 Introduction

Introduction P.4

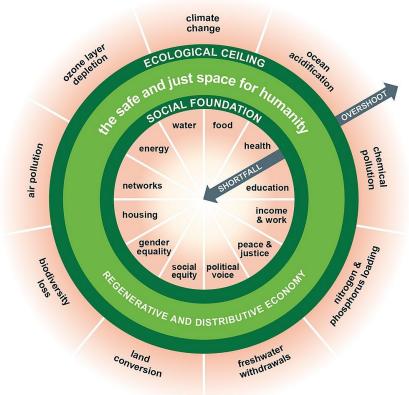
We live at the intersection of many complex and inter-dependent systems

Complex systems involve ...

- ... many components ...
- ... dynamically interacting ...
- ... giving rise to 'emergent' behaviors ...
- ... which form patterns that are common across types of systems, across scales, and across disciplines ...
- ... and which cannot be inferred from the behavior of their components alone.

Complex systems include ...

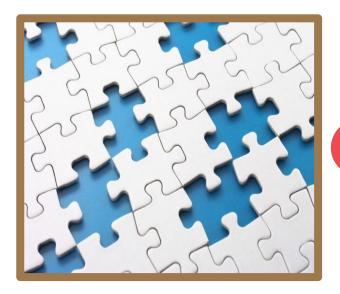
- ... both material and non-material flows ...
- ... within and between sectors ...
- ... and the actors comprising those sectors ...
- ... including ourselves as individuals.



Systems thinking is about relationships

Conventional problem solving

Systems thinking approach







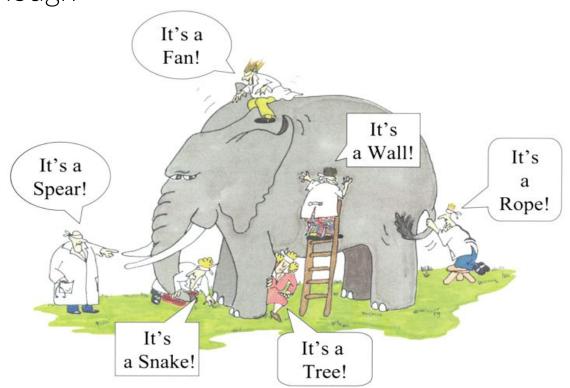
Focus on relationships/whole

Introduction

Systems thinking is useful when understanding the sum of a system's parts is not enough

"The key to success in the social problem-solving industry is being able to see the whole elephant."

--Nandan Nilekani



More specifically, systems thinking is useful when solving *problems* that persist over time despite efforts to address them

When is Systems Thinking most applicable?

- Challenges persist over time, as opposed to one-time crises that call for one-time responses
- The **landscape** is **crowded** with other development actors/efforts who have tried to solve the problem (with little or no success)
- The problem has **many parts** that must be addressed altogether, with solutions 🗸 that are integrated
- Stakeholders are open to novel and more catalytic solutions that could involve different domains, versus pre-disposed to particular working in particular domains

What are the benefits of **Systems Thinking?**

- Adopts a more holistic view and avoids bias of thinking in terms of traditional domain boundaries and domain-specific solutions
- Selectively focuses on a few sustained and coordinated changes, rather than many independent efforts to address each part of the problem
- Identifies **higher leverage** (and higher impact, albeit indirect) opportunities to deploy scarce resources
- Uncovers potential partners whose support makes solutions more likely to scale and self-sustain

What are <u>risks</u> in applying **Systems Thinking?**

- Misuse of systems language and tools, which can cause confusion
- Defining the boundary of the system П too broadly or narrowly, and losing sight of the question
- Calibrating analysis at the wrong level of aggregation, leading to narrow or misleading insights
- "Garbage in, garbage out" (data); focusing on what is quantifiable, and missing what is important
- Findings can be **counter-intuitive**, difficult to communicate; e.g. people often struggle to understand accumulation (stocks vs. flows)

The remainder of this session unpacks five key concepts/tools for understanding systems and their behaviors over time

Stocks & Flows

Dynamics

Focusing
Questions

Systemic Failure

Levels of Depth



02 Stocks & Flows

What's a stock? What's a flow?

The concepts of stock and flow are crucial for understanding accumulation, i.e., repeated or continuous changes in something over time.

Stocks and flows can be distinguished by the way in which they are measured:

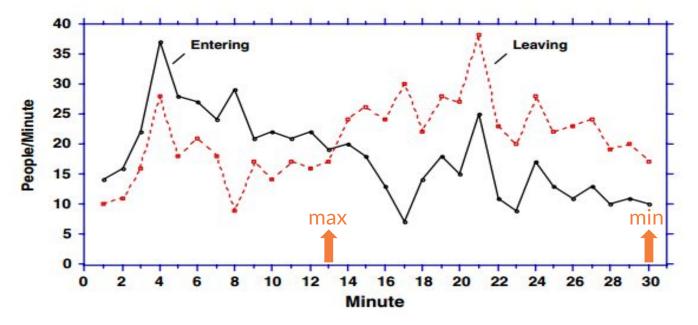
- **Stock** A stock is something that is measured at a particular *point* in time, and represents a quantity existing at that instant, and that quantity may have accumulated in the past. The level of a stock varies as a function of its inflows and outflows.
- Flow A flow is a *change* in something measured over an *interval* of time. Therefore, a flow is measured per unit of time (say, a year). In this sense, flow is roughly analogous to speed.

Can you distinguish which is a stock vs. flow? **Births?** GDP? Debt? Temperature? Calories? Population? Heat? Interest Morale? rate? Consumption?

Survey question given to n=134 educated adults

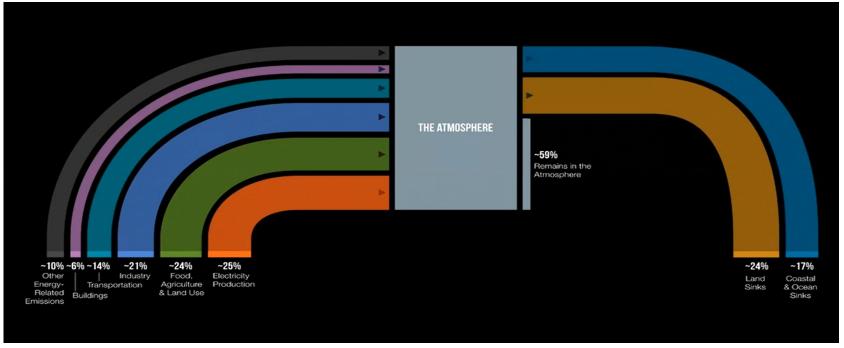
The graph below shows the number of people entering and leaving a department store each minute over a 30-minute period.

In which minutes did the store have the most and least people?



Stocks & Flows

For example: "net-zero" is not enough ...



Carbon sources



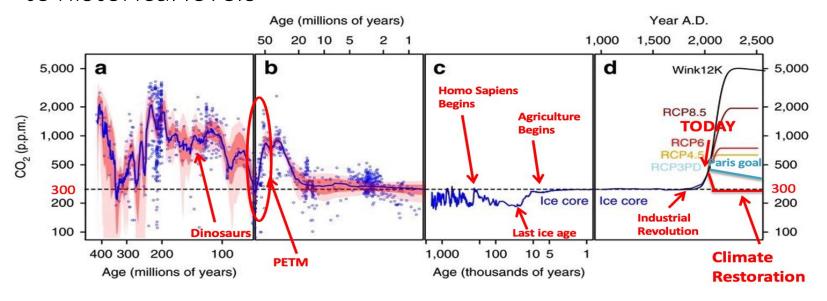
Carbon stocks



Carbon sinks

) 2 Stocks & F ... "d

... "drawdown" will be necessary for CO₂ concentrations to return to historical levels



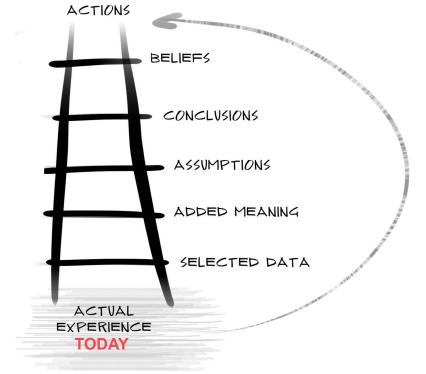
- ☐ The "net-zero by 2050" Paris goal would result in CO₂ concentrations reaching levels dinosaurs survived, but not to historically familiar and sustainable CO₂ levels for humanity
- ☐ We would need to remove a trillion MT of CO₂ from the atmosphere in order to reach 300 ppm



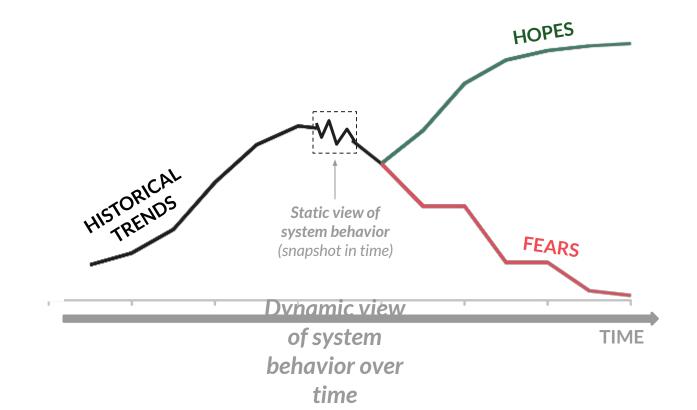
By definition, a snapshot in time sheds no light on a system's dynamics, and can lead people to make poor inferences

"More reason to believe global warming is a hoax" "The predictions were wrong"

"It's unusually cold today"

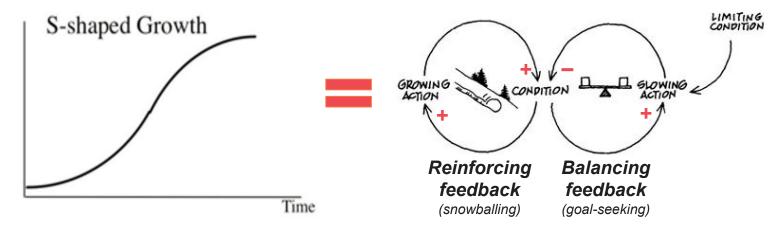


A dynamic view—of trends, hopes and fears—is essential for sensing what factors matter in a specific context



With observed behaviors of a system, we can develop and test mental models of a system's structure—i.e., its feedback loops

☐ Behavior over time can be depicted in terms of reinforcing and balancing feedback. For example:



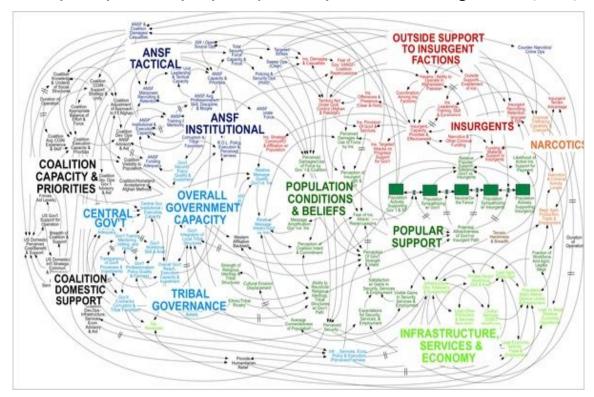
- A system's behaviors can change as the relative strengths of feedback loops shift, with one loop and then another dominating behavior
- A delay in a balancing feedback loop makes a system likely to oscillate
- Systems with similar feedback structures produce similar behaviors

Mapping feedback loops is NOT about making spaghetti

"When we understand that slide, we'll have won the war."

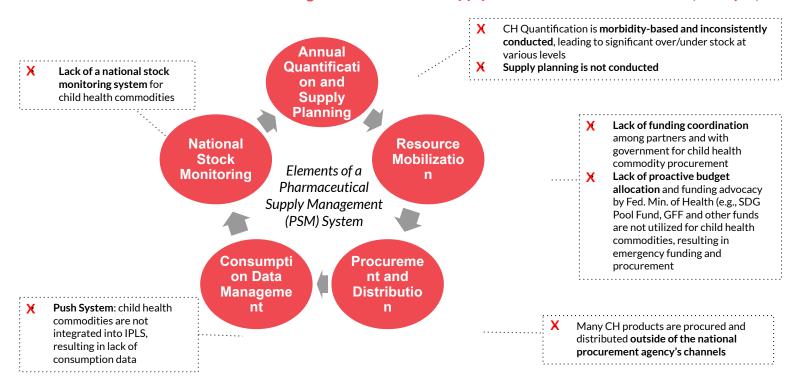
--U.S. General Stan McChrystal

Example – Systems map to portray the complex situation in Afghanistan (2010)



A "sub-systems map" can be a powerful substitute for spaghetti

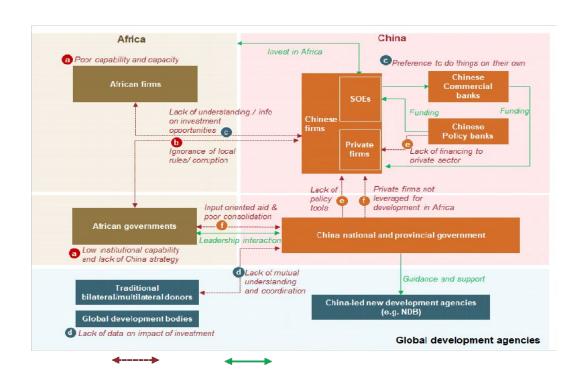
FOR EXAMPLE – Inter-related challenges of inconsistent supply of child health commodities (Ethiopia)



Dynamics ANN

ANNEX – sub-systems map of Chinese investment in Africa

FOR EXAMPLE – sub-systems map produced by a global foundation aimed at accelerating Chinese investing in Africa

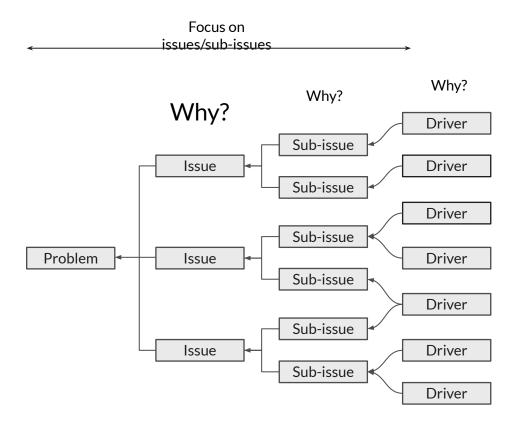






04 Focusing Questions

Like snapshots, parts of a problem shed no light on dynamics

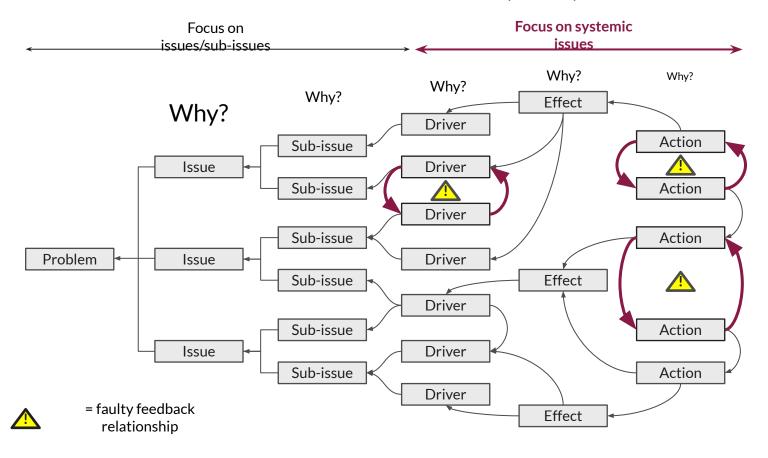


Conventional approaches to problem-solving typically break a problem down into its parts.

If a system is healthy, the presence of a problem should motivate actors to solve it.

However, if a problem persists over time, there are probably underlying reasons why (i.e., reasons for equilibrium)

How can we concentrate attention on deeper systemic issues?



Focusing Questions

e.g. at first glance, the door might seem to be the problem



A focusing question concentrates attention at a systems level

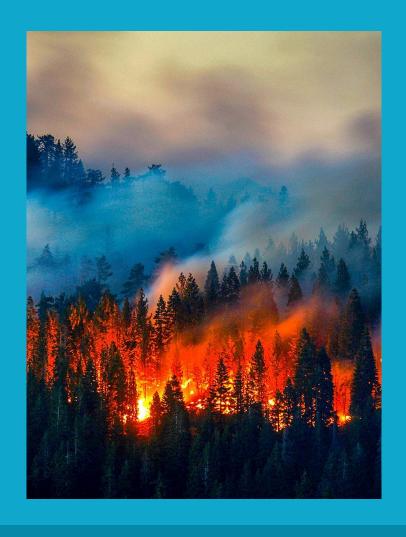
What seems to be causing the problem?

VS

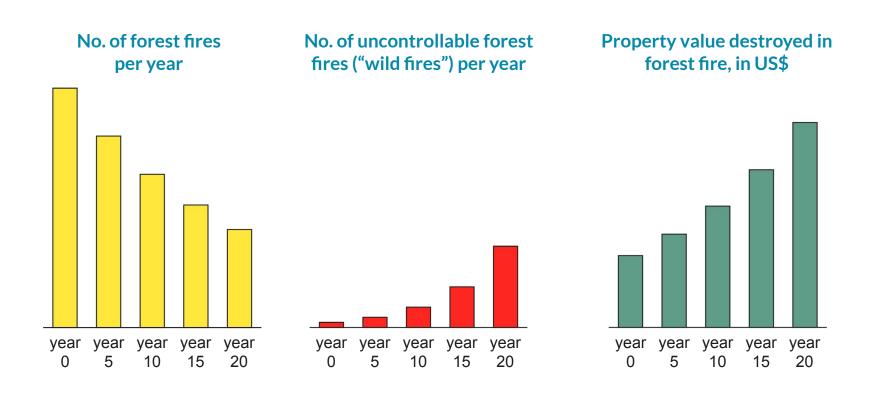
Why does the problem persist over time, despite the best efforts to solve it?

- Answerable at a snapshot in time
- ☐ Seeks to understand the system by understanding its parts
- May reproduce past thinking that has not solved the problem

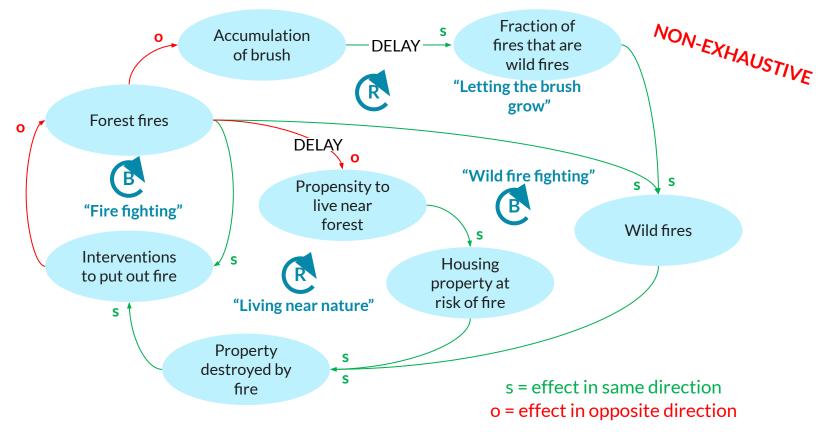
- ✓ Considers chronic nature of problem
- Orients toward opportunities to solve many parts of the problem at once
- ✓ Frames the system and problem statement to include existing efforts



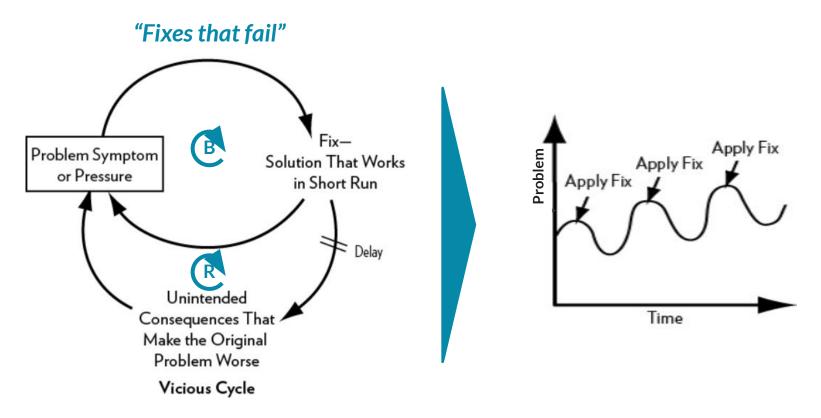
Why might destructive forest fires persist despite firefighting?



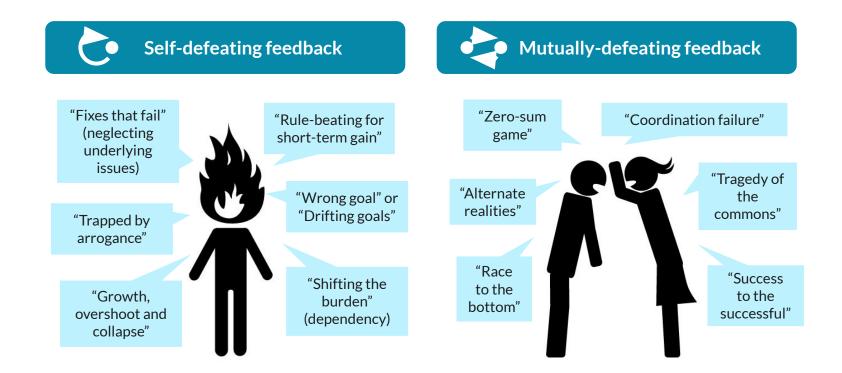
Can we map the feedback structure of this dynamic system?



This is a common archetype of system failure



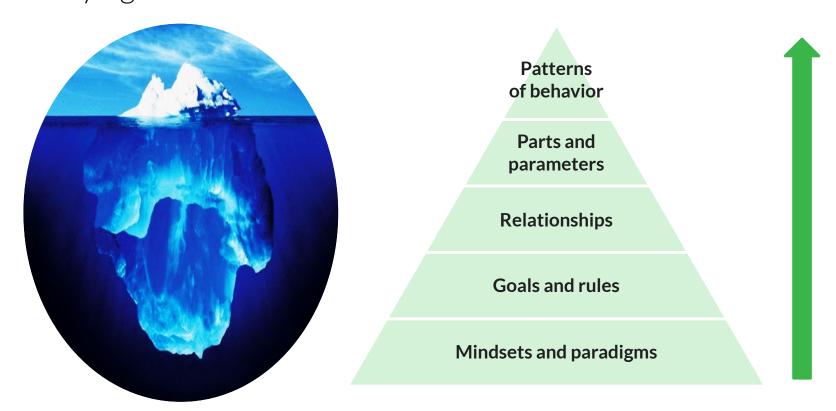
Various archetypes describe patterns of failure to self-correct





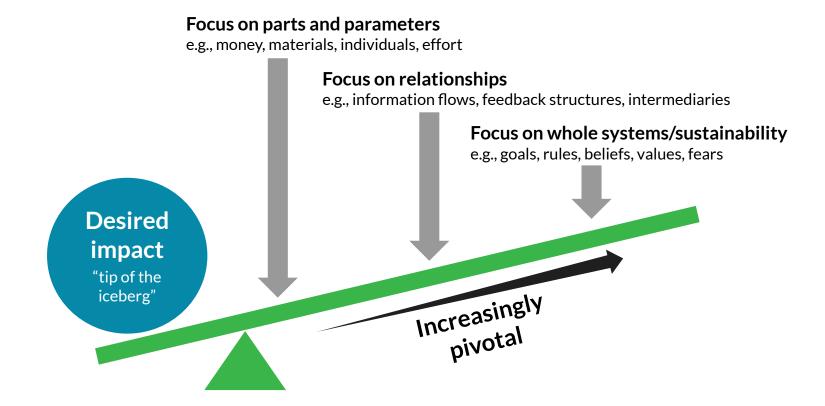
06 Levels of Depth

Surface-level behaviors and patterns emerge from a system's underlying structure





Interventions at more systemic levels are increasingly pivotal



E.g., pivotal solutions for self-defeating systems



"Fixes that fail"

Dynamic: When a solution to a chronic issue reduces the symptoms without solving the underlying problem. Short-term improvements distract from the underlying problem, which persists or exacerbates over time.

Pivotal solutions: Invest in understanding underlying root causes or systemic failures that are giving rise to the symptoms of the problem. Apply a long-term view in developing and implementing solutions to the problem.

"Limits to growth"

Dynamic: When a system faces capacity constraints whereby the system's increasing performance slows down (or collapses), due to depletion of a non-renewable resource or low replenishment of a renewable resource.

Pivotal solutions: Seek alternatives to non-renewable resources or, in the case of renewable resources, limit their utilization and/or invest early in their capacity.

"Drifting goals"

Dynamic: Allowing performance standards to be influenced by past performance, especially if there is a negative bias in perceiving past performance, set up a reinforcing loop of eroding goals that sets a system driving toward low performance.

Pivotal solutions: Keep performance standards absolute or influenced more by best actual performances rather than worst actual performances.

"Dependency"

Dynamic: When an intervention to address a challenge reduces the symptoms without solving the underlying problem, and also either dulls one's perception of the problem and/or interferes with actions that could solve the real problem. The intervention becomes addictive.

Pivotal solutions: Avoid, if possible, or take focus off symptom-relieving policies or practices and focus instead on long-term restructuring or capacity building.

E.g., pivotal solutions for mutually-defeating systems



"Zero-sum game"

Dynamic: When various actors try to pull a system state toward various goals; any new policy, especially if it's effective, just pulls the system state farther from the goals of other actors, with a result that no one likes but everyone expends considerable effort maintaining.

Pivotal solutions: Bring actors together and focus on mutually satisfactory ways all goals can be realized, or redefine goals to focus on bigger-picture issues.

"Race to the bottom"

Dynamic: When the state of one stock is determined by trying to surpass or undercut the state of another stock—and vice versa—then the feedback structures will carry the system into exponential growth or decline and will quickly lead to extremes.

Pivotal solutions: Avoid if possible or, if caught, then one can either unilaterally refuse to engage further or try to negotiate regulations to control the growth or decline.

"Tragedy of the commons"

Dynamic: When there is a commonly shared resource, every user benefits directly from its use, but also shares in the costs of its abuse else. Due to weak feedback between the condition of the resource and decisions of each user, the consequence is overuse of the resource.

Pivotal solutions: Educate the users and strengthen or restore the missing feedback, either by privatizing the resource or by regulating the access of all users.

"Success to the successful"

Dynamic: If winners of a competition are systematically rewarded with the means to win again, and if this is allowed to proceed uninhibited, then the winners will eventually take all, while the losers will be eliminated.

Pivotal solutions: Allow the losing actors to break away and play another game; strict limitations on how much any winner may win; policies whereby wins today do not bias the competition tomorrow.

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- Dynamics
- Focusing Questions
- ✓ Systemic Failure
- ✓ Levels of Depth



a whistle-stop tour of systems concepts